

Date: Tuesday, 13 August 2019
Our Ref: MB/KF FIRM 3950

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Re: Freedom of Information Request FIRM 3950

We are writing in response to your request submitted under the Freedom of Information Act, received in this office on 19th July 2019.

Your request was received as follows: -

1) Current medical equipment contracts – pressure area care

- a) I would like to know what pressure area care devices are used in your trust. Please include details regarding pressure relieving mattresses and other pressure redistribution devices e.g. pressure relieving cushions, foot protectors, pads etc.* - Duo 2, Primo, Dolphin, promat mattresses. Repose bootees, pressure cushions supplied by medstrom, aderma pads supplied by supply chain
- b) For each of these devices, how many of each device are used in your trust per year?
- Pressure redistributing support aids via NHS SC

Description	UOI	Qty supplied
Pressure redistributing support aids 10 x 10 x 1.2cm polymer dermal pad to help stop skin breakdown	Pack 5	1
Pressure redistributing support aids 20 x 20 x 0.3cm large square (pack of 2)	Pack 2	80
Pressure redistributing support aids 10.0 x 10.0 x 0.3cm polymer dermal pad to help stop skin breakdown	Pack 5	40
Pressure redistributing support aids Heels shaped pad for pressure redistribution to help stop skin breakdown	Pair 1	334
Pressure redistributing support aids Specialist sacrum pressure redistribution pad to help stop skin breakdown	Each 1	41
Pressure redistributing support aids 50x2.5x0.3cm dermal pad strips for pressure redistribution to help stop skin breakdown	Box 5	21
Total FY 18-19		517

- Medstrom FY 18-19

Product Sector	Products	Qty
Dynamic Mattress Replacement (incl cushions)	Primo	31
	Duo 2	20
	ProMatt	15
Total Dynamic Mattresses & Cushions		
Static Foam Mattress	Protecta	187
Total Static Foam Mattresses		
Specialist therapy	Dolphin	730 days PA

- c) For each of these devices, please detail which company these devices are acquired/bought from and the type of contract this company is operating under
 - Medstrom for mattresses, respose bootees and pressure cushions
 - NHS SC for Pressure redistributing support aids
- d) Please detail when did each of these contracts start? (If no formal contract, then please detail when purchasing from the company began) - Bed contract- 01 April 2015
- e) How long is each contract for? - 5 years with optional extension
- f) What is the expenditure on each of these contracts per year? (If no formal contract, then please detail how much is spent on each type of device from each company per year)

Bed contract – Circa £162,000 depending on variables
 Pressure redistributing support - £17,904.82 in FY 18/19

- g) For each of these devices, please detail how they were acquired (e.g. acquired through the NHS supply chain or acquired through direct negotiation with companies)
 - Medstrom for mattresses, respose bootees and pressure cushions via NHS SC framework
 - Pressure redistributing support aids from NHS SC
- h) What is the overall expenditure on pressure area care devices in your region per year? - I can confirm in accordance with Section 1 (1) of the Freedom of Information Act 2000 (FOIA) that we do not collate regional data therefore we are unable to provide this information. Under the FOI Act, we are not required to create this information in order to answer your request. I should explain that the FOI Act is to do with transparency of information held by public authorities. It gives an individual the right to access recorded information held by public authorities. The FOI Act does not require public authorities to generate information, or to answer questions, provide explanations or give opinions, unless this is recorded information that they already hold.
- i) Does your trust have a preference for a company offering all pressure area care devices providing all of the components of 1a) (e.g. pressure relieving mattress, pressure relieving cushions etc.) or do you instead opt for a collection of different companies each providing one (or more) of the aforementioned devices in 1a) (e.g. separate pressure relieving cushions, pressure relieving mattresses etc.)
 - Preference for one supplier, however selection depends on a number of factors, delivery times, quality, cost, framework availability and national projects.

I would like all the information from 1a to 1g in the form of a table

2) Procurement methods

- a) Which procurement method do you use (e.g. restricted/single source/open tendering/ any quality provider etc.) to identify which supplier will deliver pressure area care devices - The appropriate procurement method will be selected at point of re-tender and in line with Trust SFI's. The trust may use national frameworks
- b) Please detail the procurement method procedure once a pressure area care device contract has ended (e.g. do you typically offer contracts with the same supplier or do you reopen the tendering process to all potential suppliers/specific suppliers) - The appropriate procurement method will be selected in line with Trust SFI's (see answer 2 a).
- c) How often do you invite suppliers to tender for pressure area care devices? - When appropriate, when contracts are nearing expiry.
- d) Please detail the number of providers which tendered for a pressure area care device contract each time you invited providers to tender for contracts. - Direct award framework was used
- e) Detail the criteria by which you assess a supplier that is tendering for a pressure area care device contract and please rank these criteria in terms of the weighting given to each component. - Either framework criteria will be used if procurement exercise is conducted via a FW. If local processes/OJEU processes are followed evaluation criteria and weighting will be agreed with the trusts stakeholder panel at the time of re-tender.

See our response above in blue.

Re-Use of Public Sector Information

All information supplied by the Trust in answering a request for information (RFI) under the Freedom of Information Act 2000 will be subject to the terms of the Re-use of Public Sector Information Regulations 2005, Statutory Instrument 2005 No. 1515 which came into effect on 1st July 2005.

Under the terms of the Regulations, the Trust will licence the re-use of any or all information supplied if being used in a form and for the purpose other than which it was originally supplied. This license for re-use will be in line with the requirements of the Regulations and the licensing terms and fees as laid down by the Office of Public Sector Information (OPSI). Most licenses will be free; however the Trust reserves the right, in certain circumstances, to charge a fee for the re-use of some information which it deems to be of commercial value.



Further information can be found at www.opsi.gov.uk where a sample license terms and fees can be found with guidance on copyright and publishing notes and a Guide to Best Practice and regulated advice and case studies, at www.opsi.gov.uk/advice/psi-regulations/index.htm

If you are dissatisfied with the handling of your request, you have the right to ask for an internal review. Internal review requests should be submitted within two months of the date of receipt of the response to your original letter and should be addressed to the Freedom of Information Office at the address above.

Please remember to quote the reference number above in any future communications.

If you are not content with the outcome of the internal review, you have the right to apply directly to the Information Commissioner for a decision. The Information Commissioner can be contacted at: Information Commissioner's Office, Wycliffe House, Water Lane, Wilmslow, Cheshire, SK9 5AF.

Yours sincerely

Mr Mike Burns, Executive Lead for Freedom of Information

